

## Program Update

June 15, 2015

### Potomac Edison C&I Energy Efficiency Program Update

Pursuant to MDPSC Order No. 86995, all Maryland electric utilities must revise the EmPOWER Maryland C&I LED Lighting incentives. This change will become effective on July 15, 2015. The updated incentive amounts have been included in the attached document.

All projects that have received pre-approval prior to July 15, 2015, and completed within 90 days will be honored and paid under the current incentives published at [www.energysavemd-business.com](http://www.energysavemd-business.com).

**Please Note: Projects that have received pre-approval prior to July 15, 2015, and have not been completed within 90 days will be processed and paid under the new incentive levels.**

If you have questions regarding these changes please contact customer service at 1-855-827-2222 or email [energysaveMD@sodexo.com](mailto:energysaveMD@sodexo.com)

Sincerely,

Potomac Edison Energy Program Representative

## Potomac Edison Lighting Incentives for Business Program

### Changes in LED lighting incentives coming soon

The new LED incentives listed below will be effective July 15<sup>th</sup>, 2015.

Please Note: Projects that have received pre-approval prior to July 15, 2015, and have not been completed within 90 days will be processed and paid under the new incentive levels.

LED FIXTURES		
Equipment Description	Incentive per Unit	Equipment & Eligibility Requirements
Replace an existing incandescent or fluorescent exit sign with a LED exit sign. Signs installed as part of a new construction project are not eligible.	\$10 per fixture	<ul style="list-style-type: none"> <li>– LED Exit signs must be UL-listed and compliant with the National Fire Safety Code and Standards in addition to ENERGY STAR® criteria. LED replacement lamps or retrofit kits are not eligible for this incentive.</li> <li>– LED fixtures and integral lamps must be currently listed by either ENERGY STAR® or the Design Lights Consortium as Qualified Products. LED fixtures must be identified as a Commercial Product or be qualified by the manufacturer for the Commercial use intended.</li> <li>– An LED fixture (or luminaire) is a complete new LED fixture with LED lamp, socket, reflector and driver components within, or directly or indirectly attached to the new fixture housing. All “LED fixtures” shall be weather rated for the intended use in either interior or exterior locations. “LED fixtures” must be for LED lamp operation only and contain an LED driver within the fixture’s electrical system.</li> <li>– New lighting equipment must result in a reduction in wattage to be eligible.</li> </ul>
Interior LED high bay or low bay fixture replacing existing fixture with total lamp wattage less than 175W	\$100 per fixture	
Interior LED high bay or low bay fixture replacing existing fixture with total lamp wattage 176W to 400W	\$200 per fixture	
Interior LED high bay or low bay fixture replacing existing fixture with total lamp wattage 401W or more	\$400 per fixture	
New LED linear recessed troffer/panel fixture (replacing fixtures with 2 fluorescent lamps)	\$60 per fixture	
New LED linear recessed troffer/panel fixture (replacing fixtures with 3 or more fluorescent lamps)	\$90 per fixture	
New recessed LED downlight fixture	\$40 per fixture	
New wrap or vapor tight LED fixture	\$60 per fixture	
New decorative pendant LED fixture	\$40 per fixture	
New track LED fixture	\$40 per head	
New wall sconce LED fixture	\$60 per fixture	
New linear suspended/architectural style fixtures	\$20 per foot	
New pathway/landscape LED fixture	\$15 per fixture	

*These programs support the EMPOWER Maryland Energy Efficiency Act. Costs will be recovered through a monthly surcharge on customer bills. Participation in these programs can help offset this surcharge.*

<b>EXTERIOR LED FIXTURES AND RETROFIT KITS</b>		
Equipment Description	Incentive per Unit	Equipment & Eligibility Requirements
Parking lot or area pole mounted LED fixture replacing an existing fixture with lamp wattage 250W or less	\$100 per fixture	<ul style="list-style-type: none"> <li>– LED fixtures and integral lamps must be currently listed by either ENERGY STAR® or the Design Lights Consortium as Qualified Products. LED fixtures must be identified as Commercial Product or be qualified by the manufacturer for the Commercial use intended.</li> <li>– A LED fixture (or luminaire) is a complete new LED fixture with LED lamp, socket, reflector and driver components within, or directly or indirectly attached to the new fixture housing. All “LED fixtures” shall be weather rated for the intended use in either interior or exterior locations. “LED fixtures” must be for LED lamp operation only and contain a LED driver within the fixture’s electrical system.</li> <li>– LED retrofit kits must be currently listed by the Design Lights Consortium as Qualified Products.</li> <li>– Parking garage or fuel station canopy fixtures must be physically installed in a parking garage (an area where vehicles are physically parked or a fuel pump canopy).</li> <li>– Eligible equipment under the perimeter lighting measures could include bollards, post lights, canopy fixtures not installed in fuel station canopies or parking garages, etc.</li> </ul>
Parking lot or area pole mounted LED fixture replacing an existing fixture with lamp wattage 251W to 400W	\$225 per fixture	
Parking lot or area pole mounted LED fixture replacing an existing fixture with lamp wattage 401W to 750W	\$275 per fixture	
Parking lot or area pole mounted LED fixture replacing an existing fixture with lamp wattage 751W or more	\$400 per fixture	
Wall pack or flood LED fixture replacing an existing fixture with lamp wattage 175W or less	\$60 per fixture	
Wall pack or flood LED fixture replacing an existing fixture with lamp wattage 176W to 400W	\$130 per fixture	
Wall pack or flood LED fixture replacing an existing fixture with lamp wattage 401W or more	\$250 per fixture	
Parking garage or fuel station canopy LED fixture replacing an existing fixture with lamp wattage 175W or less	\$100 per fixture	
Parking garage or fuel station canopy LED fixture replacing an existing fixture with lamp wattage 176W to 250W	\$175 per fixture	
Parking garage or fuel station canopy LED canopy replacing an existing fixture with lamp wattage 251W or more	\$275 per fixture	
LED streetlight fixtures less than 150W	\$150 per fixture	
LED streetlight fixtures 150W or more	\$250 per fixture	
Perimeter lighting – new fixture/retrofit kit/corn cob replacing total lamp wattage of 50W or less	\$60 per fixture	
Perimeter lighting – new fixture/retrofit kit/corn cob replacing total lamp wattage greater than 50W	\$90 per fixture	

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LED REPLACEMENT LAMPS AND RETROFIT KITS		
Equipment Description	Incentive per Unit	Equipment & Eligibility Requirements
PAR20 screw-base LED lamps. Includes BR and R types	\$5 per lamp	<ul style="list-style-type: none"> <li>- To be eligible, all LED fixtures and integral lamps must be currently listed by either ENERGY STAR® or the Design Lights Consortium as Qualified Products. LED fixtures must be identified as a Commercial Product or be qualified by the manufacturer for the Commercial use intended.</li> <li>- A LED Integral lamp is eligible for incentives if:                             <ol style="list-style-type: none"> <li>1) It is a self-contained LED lamp and driver system with direct electrical connection base to existing fixture socket;</li> <li>2) It is compatible with any existing or replacement control system where applied; and</li> <li>3) It has less rated input wattage than the lamp it is replacing. Any modification to the existing fixture to accommodate installation and warranted operation of the integral LED lamp shall be made in accordance with manufacturer recommendations and electrical code standards. Integral LED lamps shall be weather rated for the intended use for either interior or exterior fixture locations.</li> </ol> </li> <li>- Incentives for linear LED lamps (tube LEDs) are limited to the following lamp types:                             <ol style="list-style-type: none"> <li>1) Type A – LED lamps powered by a T8 fluorescent electronic ballast (must include the installation of a new, compatible energy efficient CEE listed ballast);</li> <li>2) Type C LED lamps powered by an external driver. Linear LED lamps that with an internal driver that connect directly to line voltage (Type B linear LED lamps) or “hybrid” linear LED lamps that have the capability to perform as either a Type A lamp or Type B lamp are not eligible for incentives.</li> </ol> </li> <li>- No additional incentives shall be offered for delamping using tube LED technology.</li> </ul>
PAR30, PAR38 and BR40 screw-base LED lamps. Includes BR and R types	\$10 per lamp	
Standard A-style LED lamps	\$3 per lamp	
Specialty LED lamps (candelabra, globe, plug-in, flame tip)	\$5 per lamp	
MR16 integral LED lamps	\$5 per lamp	
LED retrofit kit for recessed downlights	\$15 per fixture	
LED retrofit kit replacing 1 to 2 fluorescent lamps	\$40 per fixture	
LED retrofit kit replacing 3 to 4 fluorescent lamps	\$60 per fixture	
Retrofit linear fluorescent fixture with <b>Type A</b> tube LED lamps and new electronic ballast	\$5 per LED lamp installed	
Retrofit linear fluorescent fixture with <b>Type C</b> tube LED lamps and new electronic driver	\$10 per LED lamp installed	

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