

HVAC			
Equipment Description	Incentive	Per Unit	Equipment & Eligibility Requirements
Air Conditioners and Heat Pumps			
Air Conditioning (AC) only - all sizes	\$200.00	ton	Replacement of Single Package or Split System central units prior to end of life w/ Energy Star qualifying units w/ SEER ratings > or = 16 or 13 EER. Includes variable flow (VRF) systems. Replacement of a Single Package or Split System central units prior to end of life or installation of a new unit exceeding Federal Baseline Standards (as of Jan. 1, 2018) by 10%. Includes variable flow (VRF) systems
Water-Cooled and Evaporative Cooling Air Conditioners			
<5.4 to <11.25 tons	\$200.00	ton	Replacement of Single Package or Split System central units prior to end of life w/ Energy Star qualifying units w/ SEER ratings > or = 16 or 13 EER. Includes variable flow (VRF) systems. Replacement of a Single Package or Split System central units prior to end of life or installation of a new unit exceeding Federal Baseline Standards (as of Jan. 1, 2018) by 10%. Includes variable flow (VRF) systems
>11.25 to > 63.3 tons	\$150.00	ton	Replacement of Single Package or Split System central units prior to end of life w/ Energy Star qualifying units w/ SEER ratings > or = 16 or 13 EER. Includes variable flow (VRF) systems. Replacement of a Single Package or Split System central units prior to end of life or installation of a new unit exceeding Federal Baseline Standards (as of Jan. 1, 2018) by 10%. Includes variable flow (VRF) systems
Air Source or Water Source Heat Pumps - less than or equal to 5.4 tons	\$200.00	ton	Replacement of Single Package or Split System central units prior to end of life w/ Energy Star qualifying units w/ SEER ratings > or = 16 or 13 EER. Includes variable flow (VRF) systems. Replacement of a Single Package or Split System central units prior to end of life or installation of a new unit exceeding Federal Baseline Standards (as of Jan. 1, 2018) by 10%. Includes variable flow (VRF) systems
Geothermal Heat Pumps			

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Geothermal Heat Pumps – Tier I	\$250.00	ton	Tier 1: 18 EER and 4.7 COP
Geothermal Heat Pumps – Tier II	\$300.00	ton	Tier 2: 20 EER and 5 COP
Ductless Mini Splits			
Ductless, Mini Split Air Conditioners or Heat Pumps - all sizes	\$100.00	ton	This measure relates to the installation of new ENERGY STAR rated ductless “mini-split” heat pump(s) (DMSHP), measure requires baseline to be electric resistive baseboard type heating.
Packaged Terminal Air Conditioners or Heat Pumps			
<3/4 tons	\$60.00	ton	Replacement of packaged terminal unit prior to end of life or installation of a new unit exceeding Federal Baseline Standards (as of Jan. 1, 2018) by 10%. Includes variable flow (VRF) systems
≥3/4 and <1 tons	\$80.00	ton	Replacement of packaged terminal unit prior to end of life or installation of a new unit exceeding Federal Baseline Standards (as of Jan. 1, 2018) by 10%. Includes variable flow (VRF) systems
≥1 tons	\$100.00	ton	Replacement of packaged terminal unit prior to end of life or installation of a new unit exceeding Federal Baseline Standards (as of Jan. 1, 2018) by 10%. Includes variable flow (VRF) systems
Air-Cooled Chiller with Condenser			
All Sizes	\$24.00	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
Water-Cooled Screw Chiller & Reciprocating Chillers			
< 150 tons	For Screw Chiller - \$18 per ton; For Recip Chiller \$24 per ton	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
≥ 150 tons and < 300 tons	\$15.00	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
≥ 300 tons and < 600 tons	\$8.50	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).

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≥ 600 and ≤1000 tons	\$8.50	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
<b>Water-Cooled Centrifugal Chillers</b>			
< 150 tons	\$20.00	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
≥ 150 tons and < 300 tons	\$20.00	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
≥ 300 tons and < 400 tons	\$10.00	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
≥ 400 and < 600 tons	\$10.00	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
>600 tons and < 1000 tons	\$10.00	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
<b>Air-Cooled Chiller w/VFD with Condenser</b>			
All Sizes	\$20.40	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
<b>Water-Cooled Screw and Reciprocating Chillers w/VFD</b>			
< 150 tons	\$20.40	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
≥ 150 tons and < 1000 tons	\$12.75	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
<b>Water-Cooled Centrifugal Chillers w/VFD</b>			
< 150 tons and < 300 tons	\$17.00	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).

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≥ 300 tons and < 600 tons	\$17.00	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
≥ 600 tons and ≤1000 tons	\$8.50	ton	Replacement or new installation of an electric chiller with efficiency exceeding the baselines in International Energy Conservation Code 2015 (IECC 2015), Table C403.2.3(7).
<b>Variable Frequency Drives</b>			
2	\$500.00	Each	must be open a least 2.5 hrs/day.
3	\$600.00	Each	Purchase and installation of a new VFD for an existing motor (less than 10 hp) driving fans, pumps and other suitable applications.
4	\$700.00	Each	Purchase and installation of a new VFD for an existing motor (less than 10 hp) driving fans, pumps and other suitable applications.
5	\$800.00	Each	Purchase and installation of a new VFD for an existing motor (less than 10 hp) driving fans, pumps and other suitable applications.
7.5	\$900.00	Each	Purchase and installation of a new VFD for an existing motor (less than 10 hp) driving fans, pumps and other suitable applications.
10	\$1,100.00	Each	Purchase and installation of a new VFD for an existing motor (less than 10 hp) driving fans, pumps and other suitable applications.
15	\$1,350.00	Each	Purchase and installation of a new VFD for an existing motor (greater than 10 hp) driving fans, pumps and other suitable applications.
20	\$1,500.00	Each	Purchase and installation of a new VFD for an existing motor (greater than 10 hp) driving fans, pumps and other suitable applications.
25	\$1,600.00	Each	Purchase and installation of a new VFD for an existing motor (greater than 10 hp) driving fans, pumps and other suitable applications.
30	\$1,800.00	Each	Purchase and installation of a new VFD for an existing motor (greater than 10 hp) driving fans, pumps and other suitable applications.
40	\$2,000.00	Each	Purchase and installation of a new VFD for an existing motor (greater than 10 hp) driving fans, pumps and other suitable applications.
50	\$2,500.00	Each	Purchase and installation of a new VFD for an existing motor (greater than 10 hp) driving fans, pumps and other suitable applications.
60	\$3,000.00	Each	Purchase and installation of a new VFD for an existing motor (greater than 10 hp) driving fans, pumps and other suitable applications.
75	\$3,750.00	Each	Purchase and installation of a new VFD for an existing motor (greater than 10 hp) driving fans, pumps and other suitable applications.

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100	\$5,000.00	Each	Purchase and installation of a new VFD for an existing motor (greater than 10 hp) driving fans, pumps and other suitable applications.
>100 to <200	\$50.00	hp	Purchase and installation of a new VFD for an existing motor (greater than 10 hp) driving fans, pumps and other suitable applications.
SMART Thermostat			
SMART Thermostat	\$85.00	Unit	The purchase and installation of a smart thermostat that has earned ENERGY STAR certification and/or meets the requirements as outlined in V7.0 of Mid Atlantic Technical Reference Manual.
Custom			
HVAC - Custom C&I		\$0.05 per kWh saved	Replacement or retrofit of existing HVAC equipment or process changes or enhancements that results in electric energy savings.